

# LA FINANCIERE ATALIAN - CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in thousands of euros

ASSETS	Note	<u>December 31,</u> <u>2016</u>	<u>August 31,</u> <u>2016</u> <u>restated (1)</u>
Goodwill	3.1	501,311	486,341
Intangible assets	3.2	21,047	17,758
Property, plant and equipment	3.3	68,277	66,439
Other non-current financial assets	3.4	21,729	19,233
Deferred tax assets	3.5	63,181	65,070
<b>NON-CURRENT ASSETS</b>		<b>675,545</b>	<b>654,841</b>
Inventories	4.1	4,162	4,332
Prepayment to suppliers	4.2	4,915	2,377
Trade receivables	4.3	339,768	331,677
Current tax assets	4.3	2,387	3,089
Other receivables	4.3	180,729	170,037
Cash and cash equivalents	4.5	91,226	108,110
<b>CURRENT ASSETS</b>		<b>623,187</b>	<b>619,622</b>
<b>TOTAL ASSETS</b>		<b>1,298,732</b>	<b>1,274,463</b>
EQUITY AND LIABILITIES	Note	<u>December 31,</u> <u>2016</u>	<u>August 31,</u> <u>2016</u> <u>restated (1)</u>
Equity			
- Share capital	5.1	112,728	112,728
- Share premium and other reserves		(3,329)	(697)
- Translation reserves	5.2	(6,202)	(5,624)
- Net income for the period		5,918	13,934
<b>Equity attributable to owners of the Company</b>		<b>109,115</b>	<b>120,341</b>
Non-controlling interests		20,888	19,543
<b>TOTAL EQUITY</b>		<b>130,003</b>	<b>139,884</b>
Non-current financial liabilities	7.1	426,461	442,866
Non-current provisions	6.1	14,543	15,476
Deferred tax liabilities	3.5	3,715	3,529
<b>NON-CURRENT LIABILITIES</b>		<b>444,719</b>	<b>461,871</b>
Customer prepayments	9.1	797	599
Current portion of financial liabilities	7.1	65,686	39,008
Current tax liabilities	9.1	5,154	8,150
Trade payables	9.1	171,796	166,253
Short-term provisions	6.2	17,602	17,788
Liabilities related to payroll tax credit prefinancing	9.1	98,812	98,812
Other current liabilities	9.1	359,936	338,601
Short-term bank loans	9.2	2,174	2,051
Financial instrument		2,053	1,446
<b>CURRENT LIABILITIES</b>		<b>724,010</b>	<b>672,708</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,298,732</b>	<b>1,274,463</b>

(1) The figures as of August 31, 2016 have been restated as described in note 2.4 of condensed interim consolidated financial statements for the four-month period ended December 31, 2016

# LA FINANCIERE ATALIAN - CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED INCOME STATEMENT

in thousands of euros

	Note	<u>Four-month period ended December 31, 2016</u>	<u>Four-month period ended December 31, 2015</u>
<b>REVENUE</b>		<b>617,997</b>	<b>477,859</b>
Raw materials & consumables used		(126,856)	(108,996)
External expenses		(37,358)	(29,092)
Staff costs		(407,488)	(305,029)
Taxes (other than on income)		(8,824)	(6,669)
Other operating revenue		7,846	2,568
Other operating expenses		(5,286)	(2,462)
<b>OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION, PROVISIONS AND IMPAIRMENT LOSSES</b>		<b>40,031</b>	<b>28,179</b>
Depreciation and amortization, net		(11,475)	(8,078)
Provisions and impairment losses, net		(1,055)	(352)
<b>OPERATING PROFIT</b>		<b>27,501</b>	<b>19,749</b>
Cost of gross debt		(12,198)	(9,218)
Income from cash and cash equivalents		90	42
<b>NET FINANCE COSTS</b>	11	<b>(12,108)</b>	<b>(9,176)</b>
Other financial income and expenses		49	(327)
<b>NET FINANCIAL EXPENSE</b>	11	<b>(12,059)</b>	<b>(9,503)</b>
Income tax expense	12	(8,093)	(4,191)
Share of net income (loss) of equity-accounted entities		-	(7)
<b>NET INCOME (LOSS) FROM CONTINUING OPERATIONS</b>		<b>7,349</b>	<b>6,048</b>
Net income (loss) from discontinued operations		-	-
<b>NET INCOME FOR THE PERIOD</b>		<b>7,349</b>	<b>6,048</b>
Attributable to owners of the Company		5,918	5,104
Attributable to non-controlling interests		1,431	944

# LA FINANCIERE ATALIAN - CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

in thousands of euros

	<u>Four-month period ended December 31, 2016</u>	<u>Four-month period ended December 31, 2015</u>
<b>NET INCOME FOR THE PERIOD</b>	<b>7,349</b>	<b>6,048</b>
<b>Other items of comprehensive income that may be reclassified to income</b>	<b>(578)</b>	<b>69</b>
Foreign exchange gains and losses	(578)	69
Fair value adjustments on derivatives		
Related income tax expense		
<b>Other items of comprehensive income that may not be reclassified to income</b>	<b>490</b>	
Actuarial gains and losses on pension obligations	490	
Related income tax expense		
<b>TOTAL OTHER COMPREHENSIVE INCOME (LOSS)</b>	<b>(88)</b>	<b>69</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE PERIOD</b>	<b>7,261</b>	<b>6,117</b>
Attributable to owners of the Company	5,830	5,173
Attributable to non-controlling interests	1,431	944

# LA FINANCIERE ATALIAN - CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED CASH FLOW STATEMENT

in thousands of euros

		<u>Four-month period ended December 31, 2016</u>	<u>Four-month period ended December 31, 2015</u>
<b>I - CASH FLOW FROM CONTINUING OPERATIONS</b>			
<b>A - NET CASH FROM OPERATING ACTIVITIES</b>			
<u>Operating cash flow before changes in working capital:</u>			
Net income for the period		7,349	6,048
Share of net income (loss) of equity-accounted companies		-	7
Operating depreciation, amortization, provisions and impairment losses		11,385	8,421
Gains/losses on disposal		(624)	461
Other non cash items		(196)	-
<u>Operating cash flow before changes in working capital</u>		17,914	14,937
Net finance costs		12,108	9,176
Income tax expense		8,093	4,191
<u>Operating cash flow before changes in working capital, net finance costs and income tax expense</u>		38,115	28,304
Income taxes paid		(8,947)	(7,824)
Changes in operating working capital (excluding change in deconsolidated Factoring)		(27,350)	(25,064)
<b>NET CASH FROM (USED IN) OPERATING ACTIVITIES</b>	<b>A</b>	<b>1,818</b>	<b>(4,584)</b>
<b>B - NET CASH USED IN INVESTING ACTIVITIES</b>			
Purchases of intangible assets, property, plant and equipment		(9,651)	(7,837)
Proceeds from disposals of intangible assets, property, plant and equipment		2,696	(50)
<u>Changes in consolidation scope</u>			
Purchases of consolidated companies (net of cash acquired and sold)		(4,057)	(4,752)
Other cash flows from investing activities		(809)	(1,422)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>B</b>	<b>(11,821)</b>	<b>(14,061)</b>
<b>C - NET CASH USED IN FINANCING ACTIVITIES</b>			
Increase in borrowings		371	5,951
Decrease in borrowings		(4,372)	(4,839)
Net finance costs		(12,108)	(9,176)
Non-cash interest expenses		10,713	6,603
Other cash flows from financing activities		(19)	32
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>C</b>	<b>(5,415)</b>	<b>(1,429)</b>
<b>D - EFFECT OF FOREIGN EXCHANGE RATE CHANGES AND OTHER</b>	<b>D</b>	<b>(1,589)</b>	<b>(542)</b>
<b>CHANGE IN NET CASH AND CASH EQUIVALENTS (A + B + C + D)</b>		<b>(17,007)</b>	<b>(20,616)</b>
<b>NET CASH AND CASH EQUIVALENT AT THE BEGINNING OF THE PERIOD</b>			
		<b>106,059</b>	<b>54,349</b>
Net cash flows for the period		(17,007)	(20,616)
<b>NET CASH AND CASH EQUIVALENT AT THE END OF THE PERIOD</b>		<b>89,052</b>	<b>33,733</b>

## LA FINANCIERE ATALIAN - CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### STATEMENT OF CHANGES IN EQUITY

in thousands of euros

	Share capital and share premium	Reserves / Retained earnings	Net income for the period	Translation reserves	EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY	Non-controlling interests	TOTAL EQUITY
<b>AS OF AUGUST 31, 2015 (reported)</b>	112,728	(2,900)	10,304	(5,198)	114,934	17,071	132,005
Error correction (1)		1,244			1,244		1,244
<b>AS OF AUGUST 31, 2015 (restated) (1)</b>	112,728	(1,656)	10,304	(5,198)	116,178	17,071	133,249
Net income for the year			13,934		13,934	3,692	17,626
Income and expenses recognised directly in equity		(3,156)		(426)	(3,582)	82	(3,500)
Net income for the year and income and expenses recognised directly in equity		(3,156)	13,934	(426)	10,352	3,774	14,126
Appropriation of FY 2015 net income		10,304	(10,304)				
Dividends paid		(4,800)			(4,800)		(4,800)
Error correction (1)		473			473		473
Changes in consolidation scope		(1,862)			(1,862)	(1,302)	(3,164)
<b>AS OF AUGUST 31, 2016 (restated) (1)</b>	112,728	(697)	13,934	(5,624)	120,341	19,543	139,884
Net income for the period			5,918		5,918	1,431	7,349
Income and expenses recognised directly in equity		490		(578)	(88)	(455)	(543)
Net income for the period and income and expenses recognised directly in equity		490	5,918	(578)	5,830	976	6,806
Appropriation of FY 2016 net income		13,934	(13,934)				
Dividends payable		(15,800)			(15,800)		(15,800)
Changes in consolidation scope		(1,256)			(1,256)	369	(887)
<b>AS OF DECEMBER 31, 2016</b>	112,728	(3,329)	5,918	(6,202)	109,115	20,888	130,003

(1) The figures as of August 31, 2015 and 2016 have been restated as described in note 2.4 of condensed interim consolidated financial statements for the four-month period ended December 31, 2016