

LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in thousands of euros

ASSETS	<u>9M of the year ended Aug. 31, 2016</u>	<u>Year ended August 31, 2015</u>	<u>9M of the year ended Aug. 31, 2015</u>
Goodwill	468 980	425 744	424 167
Intangible assets	9 743	10 138	9 821
Property, plant and equipment	65 176	54 860	43 650
Other non-current financial assets	30 553	19 398	19 266
Deferred tax assets	59 757	51 656	49 112
NON CURRENT ASSETS	634 209	561 796	546 016
Inventories	4 378	3 609	3 502
Prepayment to suppliers	5 295	623	992
Trade receivables	345 572	245 117	242 479
Current tax assets	2 754	1 662	1 549
Other current financial assets	150 832	146 702	116 887
Cash and cash equivalents	101 765	56 324	66 598
CURRENT ASSETS	610 596	454 037	432 007
Assets held for sale and discontinued operations	-	-	-
TOTAL ASSETS	1 244 805	1 015 833	978 023

EQUITY AND LIABILITIES	<u>9M of the year ended Aug. 31, 2016</u>	<u>Year ended August 31, 2015</u>	<u>9M of the year ended Aug. 31, 2015</u>
Equity			
- Share capital	112 725	112 728	112 728
- Share premium and other reserves	1 848	(2 900)	(1 369)
- Foreign exchange translation reserves	(5 943)	(5 198)	(1 780)
- Net income for the year	10 360	10 304	13 523
Total equity attributable to owners of the Company	118 990	114 934	123 102
Total equity attributable to non-controlling interests	18 991	17 071	15 998
TOTAL EQUITY	137 981	132 005	139 100
Non current borrowings	446 085	260 659	262 359
Non-current provisions	9 525	9 394	8 458
Deferred tax liabilities	679	152	181
NON CURRENT LIABILITIES	456 289	270 205	270 998
Prepayment received from customers	504	323	93
Current borrowings	42 336	58 429	62 802
Current tax liabilities	11 729	8 125	7 729
Trade payables	156 225	146 972	135 333
Current provisions	17 628	17 089	18 613
Other current liabilities	415 580	379 381	334 074
Bank overdrafts and other cash position items	5 261	1 975	7 812
Financial instruments	1 272	1 329	1 469
CURRENT LIABILITIES	650 535	613 623	567 925
Liabilities related to assets held for sale and discontinued operations	-	-	-
TOTAL EQUITY AND LIABILITIES	1 244 805	1 015 833	978 023

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CONSOLIDATED INCOME STATEMENT

in thousands of euros

	<u>9M of the year ended Aug. 31, 2016</u>	<u>9M of the year ended Aug. 31, 2015</u>	<u>3rd Quarter 2016</u>	<u>3rd Quarter 2015</u>	<u>As of August 31, 2015</u>
REVENUE	1 201 579	1 003 257	440 083	347 282	1 332 368
Raw materials & consumables used	(239 079)	(220 603)	(79 043)	(76 781)	(290 291)
External expenses	(67 817)	(64 706)	(23 362)	(22 873)	(81 936)
Staff costs	(806 104)	(634 872)	(303 000)	(219 399)	(850 937)
Taxes (other than on income)	(17 026)	(17 235)	(6 816)	(5 865)	(23 000)
Other operating revenue	8 153	4 524	3 409	2 413	9 830
Other operating expenses	(9 141)	(4 625)	(4 669)	(1 917)	(6 425)
OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION PROVISIONS AND IMPAIRMENT LOSSES	70 565	65 740	26 602	22 860	89 609
Depreciation and amortization, net	(19 301)	(16 540)	(7 271)	(6 154)	(23 815)
Provisions and impairment losses, net	(338)	(1 695)	(12)	(1 446)	(2 603)
OPERATING PROFIT	50 926	47 505	19 319	15 260	63 191
Expenses on gross debt	(23 653)	(20 578)	(9 345)	(6 976)	(26 842)
Income from cash and cash equivalents	228	460	136	52	675
NET FINANCE COSTS	(23 425)	(20 118)	(9 209)	(6 924)	(26 167)
Other financial income and expenses	(1 324)	97	(787)	(340)	232
NET FINANCIAL EXPENSE	(24 749)	(20 021)	(9 996)	(7 264)	(25 935)
Income tax expense	(13 488)	(11 753)	(5 055)	(3 874)	(13 867)
Share of net income (loss) of other equity-accounted entities	(8)	4	-	-	100
NET INCOME (LOSS) FROM CONTINUING OPERATIONS	12 681	15 735	4 268	4 122	23 489
Net income (loss) from discontinued operations		-		-	(10 602)
NET INCOME FOR THE PERIOD	12 681	15 735	4 268	4 122	12 887
Attributable to owners of the Company	10 360	13 523	3 363	3 554	10 304
Attributable to non-controlling interests	2 321	2 212	905	568	2 583

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CONSOLIDATED CASH FLOW STATEMENT

in thousands of euros

		<u>9M of the year ended Aug. 31, 2016</u>	<u>9M of the year ended Aug. 31, 2015</u>	<u>3rd Quarter 2016</u>	<u>3rd Quarter 2015</u>	<u>As of August 31, 2015</u>
I - CASH FLOW FROM CONTINUING OPERATIONS						
A - NET CASH FROM OPERATING ACTIVITIES						
<u>Operating cash flow before changes in working capital:</u>						
Net income for the year		12 681	15 735	4 268	4 122	13 543
- Share of net income (loss) of associates		8	(4)	-	-	(100)
- Operating depreciation, amortization, provisions and impairment losses		19 523	18 208	7 292	7 589	26 452
- Gains/losses on disposal and dilution		(160)	(57)	(396)	411	12 341
- Other non cash items		35	(107)	40	1	(207)
<u>Operating cash flow before changes in working capital</u>		<u>32 087</u>	<u>33 775</u>	<u>11 204</u>	<u>12 123</u>	<u>52 029</u>
- Net finance costs		23 425	20 118	9 209	6 924	26 167
- Income tax expense		13 488	11 753	5 055	3 874	13 867
<u>Operating cash flow before changes in working capital, net finance costs and income tax expense</u>		<u>69 000</u>	<u>65 646</u>	<u>25 468</u>	<u>22 921</u>	<u>92 063</u>
Income taxes paid		(10 209)	(7 831)	(1 768)	(386)	(12 120)
Changes in operating working capital		(64 165)	(13 274)	(23 893)	(830)	(4 320)
Net operating cash from discontinued operations						262
NET CASH FROM OPERATING ACTIVITIES	A	(5 374)	44 541	(193)	21 705	75 885
B - NET CASH USED IN INVESTING ACTIVITIES						
Purchases of intangible assets, property, plant and equipment		(17 132)	(11 903)	(5 921)	(4 833)	(18 060)
Change in net payables due on intangible assets, property, plant and equipment						
Proceeds on disposal of intangible assets, property, plant and equipment		2 551	351	1 536	113	725
<u>Changes in consolidation scope</u>						
Purchases of consolidated companies less cash held by subsidiaries acquired or sold		(64 530)	(22 951)	(3 865)	(7 819)	(32 119)
Other cash flows from investing activities		401	(2 705)	1 271	(752)	689
Net investing cash from discontinued operations						(1 057)
NET CASH USED IN INVESTING ACTIVITIES	B	(78 710)	(37 208)	(6 979)	(13 291)	(49 822)
C - NET CASH USED IN FINANCING ACTIVITIES						
Operations in share capital		-	(3 000)	-	(3 000)	(3 000)
Equity warrant buy-back		-	-	-	-	-
<u>Dividends paid</u>						
Dividends paid to shareholders of the parent company		(4 800)	(4 500)	-	-	(4 500)
Dividends paid to non-controlling interests		-	-	-	-	-
New non-current borrowings		178 322	16 737	609	1 274	10 729
Principal payments on non-current borrowings		(34 552)	(8 910)	9 987	(3 396)	(13 267)
Net finance costs		(23 425)	(20 118)	(9 210)	(6 924)	(26 167)
Non-cash interest expenses		10 418	5 786	8 078	4 950	1 682
Other cash flows from financing activities		828	-	21	-	(360)
Net investing cash from discontinued operations						384
NET CASH USED IN FINANCING ACTIVITIES	C	126 791	(14 005)	9 485	(7 096)	(34 499)
D - EFFECT OF FOREIGN EXCHANGE RATE CHANGES AND OTHER	D	(552)	(96)	(28)	(656)	(2 769)
CHANGE IN NET CASH AND CASH EQUIVALENTS (A + B + C + D)		42 155	(6 768)	2 285	662	(11 205)
NET CASH AT THE BEGINNING OF THE PERIOD		54 349	65 554	94 220	58 124	65 554
Net cash flows for the period		42 155	(6 768)	2 285	662	(11 205)
NET CASH AT THE END OF THE PERIOD		96 504	58 786	96 505	58 786	54 349