

LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in thousands of euros

ASSETS	<u>9M of the year ended Aug. 31, 2015</u>	<u>Year ended August 31, 2014</u>	<u>9M of the year ended Aug. 31, 2014</u>
Goodwill	424,167	420,468	415,427
Intangible assets	9,821	9,300	8,744
Property, plant and equipment	43,650	40,486	40,472
Other non-current financial assets	19,266	16,006	8,922
Deferred tax assets	49,112	49,334	48,770
NON CURRENT ASSETS	546,016	535,594	522,335
Inventories	3,502	2,975	2,516
Prepayment to suppliers	992	3,218	5,511
Trade receivables	242,479	208,016	217,673
Current tax assets	1,549	1,349	2,897
Other current financial assets	116,887	107,332	66,041
Cash and cash equivalents	66,598	69,737	59,014
CURRENT ASSETS	432,007	392,627	353,652
Assets held for sale and discontinued operations	-	-	-
TOTAL ASSETS	978,023	928,221	875,987
EQUITY AND LIABILITIES	<u>9M of the year ended Aug. 31, 2015</u>	<u>Year ended August 31, 2014</u>	<u>9M of the year ended Aug. 31, 2014</u>
Equity			
- Share capital	112,728	113,983	113,983
- Share premium and other reserves	(1,369)	(4,428)	(3,364)
- Foreign exchange translation reserves	(1,780)	(915)	(663)
- Net income for the year	13,523	11,914	7,378
Total equity attributable to owners of the Company	123,102	120,554	117,334
Total equity attributable to non-controlling interests	15,998	12,592	8,210
TOTAL EQUITY	139,100	133,146	125,544
Non current borrowings	262,359	254,076	258,765
Non-current provisions	8,458	8,770	6,165
Deferred tax liabilities	181	110	121
NON CURRENT LIABILITIES	270,998	262,956	265,051
Prepayment received from customers	93	313	531
Current borrowings	62,802	51,575	44,897
Current tax liabilities	7,729	3,871	7,395
Trade payables	135,333	115,395	116,876
Current provisions	18,613	18,591	18,794
Other current liabilities	334,074	338,191	291,638
Bank overdrafts and other cash position items	7,812	4,183	5,261
Financial instruments	1,469	-	-
CURRENT LIABILITIES	567,925	532,119	485,392
Liabilities related to assets held for sale and discontinued operations	-	-	-
TOTAL EQUITY AND LIABILITIES	978,023	928,221	875,987

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CONSOLIDATED INCOME STATEMENT

in thousands of euros	<u>9M of the year ended Aug. 31, 2015</u>	<u>9M of the year ended Aug. 31, 2014</u>	<u>3rd Quarter 2015</u>	<u>3rd Quarter 2014</u>	<u>As of August 31, 2014</u>
REVENUE	1,003,257	948,779	347,282	316,746	1,266,700
Raw materials & consumables used	(220,603)	(206,461)	(76,781)	(67,839)	(270,999)
External expenses	(64,706)	(61,616)	(22,873)	(19,979)	(80,839)
Staff costs	(634,872)	(599,271)	(219,399)	(200,477)	(802,154)
Taxes (other than on income)	(17,235)	(17,612)	(5,865)	(6,160)	(22,406)
Other operating revenue	4,524	2,330	2,413	1,130	7,920
Other operating expenses	(4,625)	(4,936)	(1,917)	(1,240)	(11,119)
OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION PROVISIONS AND IMPAIRMENT LOSSES	65,740	61,213	22,860	22,181	87,103
Depreciation and amortization, net	(16,540)	(15,197)	(6,154)	(5,095)	(22,519)
Provisions and impairment losses, net	(1,695)	(4,543)	(1,446)	(1,320)	(5,073)
OPERATING PROFIT	47,505	41,473	15,260	15,766	59,511
Expenses on gross debt	(20,578)	(20,661)	(6,976)	(7,116)	(27,048)
Income from cash and cash equivalents	460	210	52	85	339
NET FINANCE COSTS	(20,118)	(20,451)	(6,924)	(7,031)	(26,709)
Other financial income and expenses	97	(681)	(340)	(643)	(1,422)
NET FINANCIAL EXPENSE	(20,021)	(21,132)	(7,264)	(7,674)	(28,131)
Income tax expense	(11,753)	(11,707)	(3,874)	(3,660)	(16,307)
Share of net income (loss) of other equity-accounted entities	4	(103)	-	-	(91)
NET INCOME (LOSS) FROM CONTINUING OPERATIONS	15,735	8,531	4,122	4,432	14,982
Net income (loss) from discontinued operations	-	-	-	-	-
NET INCOME FOR THE PERIOD	15,735	8,531	4,122	4,432	14,982
Attributable to owners of the Company	13,523	7,378	3,554	4,090	11,914
Attributable to non-controlling interests	2,212	1,153	568	342	3,068

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CONSOLIDATED CASH FLOW STATEMENT

in thousands of euros

	<u>9M of the year ended Aug. 31, 2015</u>	<u>9M of the year ended Aug. 31, 2014</u>	<u>3rd Quarter 2015</u>	<u>3rd Quarter 2014</u>	<u>As of August 31, 2014</u>
I - CASH FLOW FROM CONTINUING OPERATIONS					
A - NET CASH FROM OPERATING ACTIVITIES					
<u>Operating cash flow before changes in working capital:</u>					
Net income for the year	15,735	8,531	4,122	4,432	14,982
- Share of net income (loss) of associates	(4)	103	-	-	91
- Operating depreciation, amortization, provisions and impairment losses	18,208	19,735	7,589	6,418	27,872
- Gains/losses on disposal and dilution	(57)	(1,095)	411	(1,095)	853
- Other non cash items	(107)	-	1	17	(3)
<u>Operating cash flow before changes in working capital</u>	<u>33,775</u>	<u>27,274</u>	<u>12,123</u>	<u>9,772</u>	<u>43,795</u>
- Net finance costs	20,118	20,451	6,924	7,031	26,709
- Income tax expense	11,753	11,707	3,874	3,660	16,307
<u>Operating cash flow before changes in working capital, net finance costs and income tax expense</u>	<u>65,646</u>	<u>59,432</u>	<u>22,921</u>	<u>20,463</u>	<u>86,811</u>
Income taxes paid	(7,831)	(8,617)	(386)	(1,423)	(15,259)
Changes in operating working capital	(13,274)	(9,539)	(830)	(15,065)	4,340
NET CASH FROM OPERATING ACTIVITIES	A	44,541	41,276	21,705	75,892
B - NET CASH USED IN INVESTING ACTIVITIES					
Purchases of intangible assets, property, plant and equipment	(11,903)	(9,284)	(4,833)	(2,909)	(14,409)
Change in net payables due on intangible assets, property, plant and equipment					
Proceeds on disposal of intangible assets, property, plant and equipment	351	687	113	119	841
<u>Changes in consolidation scope</u>					
Purchases of consolidated companies less cash held by subsidiaries acquired or sold	(22,951)	(10,690)	(7,819)	(7,967)	(15,434)
Other cash flows from investing activities	(2,705)	2,906	(752)	2,202	(3,726)
NET CASH USED IN INVESTING ACTIVITIES	B	(37,208)	(16,381)	(13,291)	(32,728)
C - NET CASH USED IN FINANCING ACTIVITIES					
Operations in share capital	(3,000)	(5,160)	(3,000)	-	(8,807)
Equity warrant buy-back	-	-	-	-	-
<u>Dividends paid</u>					
Dividends paid to shareholders of the parent company	(4,500)	(3,000)	-	-	(3,000)
Dividends paid to non-controlling interests	-	-	-	-	(58)
New non-current borrowings	16,737	10,087	1,274	1,393	21,912
Principal payments on non-current borrowings	(8,910)	(9,156)	(3,396)	(2,549)	(13,148)
Net finance costs	(14,332)	(20,451)	(1,974)	(7,031)	(26,709)
Non-cash interest expenses		5,753		5,269	1,594
Other cash flows from financing activities		(40)		(40)	(45)
NET CASH USED IN FINANCING ACTIVITIES	C	(14,005)	(21,967)	(7,096)	(28,261)
D - EFFECT OF FOREIGN EXCHANGE RATE CHANGES AND OTHER	D	(96)	(88)	(656)	(262)
CHANGE IN NET CASH AND CASH EQUIVALENTS (A + B + C + D)	(6,768)	2,840	662	(7,538)	14,641
NET CASH AT THE BEGINNING OF THE PERIOD	65,554	50,913	58,124	61,291	50,913
Net cash flows for the period	(6,768)	2,840	662	(7,538)	14,641
NET CASH AT THE END OF THE PERIOD	58,786	53,753	58,786	53,753	65,554