

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in thousands of euros

ASSETS	<u>1st Quarter</u> <u>2017</u>	<u>Year ended</u> <u>August 31,</u> <u>2016</u>	<u>1st Quarter</u> <u>2016</u>
Goodwill	485,377	486,341	428,791
Intangible assets	20,826	17,758	10,176
Property, plant and equipment	65,381	66,439	54,994
Other non-current financial assets	21,729	19,233	20,605
Deferred tax assets	64,492	65,070	51,636
<b>NON CURRENT ASSETS</b>	<b>657,805</b>	<b>654,841</b>	<b>566,202</b>
Inventories	4,389	4,332	3,371
Prepayment to suppliers	4,785	2,377	865
Trade receivables	318,245	329,960	230,281
Current tax assets	2,271	3,089	1,769
Other current financial assets	176,438	170,037	149,323
Cash and cash equivalents	97,377	108,110	46,742
<b>CURRENT ASSETS</b>	<b>603,505</b>	<b>617,905</b>	<b>432,351</b>
Assets held for sale and discontinued operations	-	-	-
<b>TOTAL ASSETS</b>	<b>1,261,310</b>	<b>1,272,746</b>	<b>998,553</b>
EQUITY AND LIABILITIES	<u>1st Quarter</u> <u>2017</u>	<u>Year ended</u> <u>August 31,</u> <u>2016</u>	<u>1st Quarter</u> <u>2016</u>
Equity			
- Share capital	112,728	112,728	112,693
- Share premium and other reserves	10,527	(2,414)	6,783
- Foreign exchange translation reserves	(6,675)	(5,624)	(5,016)
- Net income for the year	4,429	13,934	3,197
Total equity attributable to owners of the Company	121,009	118,624	117,657
Total equity attributable to non-controlling interests	21,047	19,543	18,561
<b>TOTAL EQUITY</b>	<b>142,056</b>	<b>138,167</b>	<b>136,218</b>
Non current borrowings	445,529	442,866	262,357
Non-current provisions	15,361	15,476	9,413
Deferred tax liabilities	3,559	3,529	153
<b>NON CURRENT LIABILITIES</b>	<b>464,449</b>	<b>461,871</b>	<b>271,923</b>
Prepayment received from customers	602	599	362
Current borrowings	32,960	39,008	56,313
Current tax liabilities	3,875	8,150	5,240
Trade payables	151,871	166,253	129,281
Current provisions	18,045	17,788	17,091
Other current liabilities	440,486	437,413	375,211
Bank overdrafts and other cash position items	5,116	2,051	4,920
Instruments financiers	1,850	1,446	1,994
<b>CURRENT LIABILITIES</b>	<b>654,805</b>	<b>672,708</b>	<b>590,412</b>
Liabilities related to assets held for sale and discontinued operations	-	-	-
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,261,310</b>	<b>1,272,746</b>	<b>998,553</b>

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## CONSOLIDATED INCOME STATEMENT

in thousands of euros

	<u>1st Quarter</u> <u>2017</u>	<u>1st Quarter</u> <u>2016</u>	<u>As of August</u> <u>31, 2016</u>
<b>REVENUE</b>	<b>453,564</b>	<b>354,245</b>	<b>1,649,378</b>
Raw materials & consumables used	(87,903)	(79,457)	(334,492)
External expenses	(26,548)	(21,237)	(91,646)
Staff costs	(304,649)	(227,476)	(1,100,756)
Taxes (other than on income)	(6,380)	(4,812)	(23,573)
Other operating revenue	3,174	1,741	16,065
Other operating expenses	(3,313)	(1,883)	(11,835)
<b>OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION PROVISIONS AND IMPAIRMENT LOSSES</b>	<b>27,945</b>	<b>21,121</b>	<b>103,141</b>
Depreciation and amortization, net	(7,859)	(6,033)	(29,793)
Provisions and impairment losses, net	(457)	(516)	(9,725)
<b>OPERATING PROFIT</b>	<b>19,629</b>	<b>14,572</b>	<b>63,623</b>
Expenses on gross debt	(9,057)	(6,988)	(32,742)
Income from cash and cash equivalents	39	58	264
<b>NET FINANCE COSTS</b>	<b>(9,018)</b>	<b>(6,930)</b>	<b>(32,478)</b>
Other financial income and expenses	183	500	(876)
<b>NET FINANCIAL EXPENSE</b>	<b>(8,835)</b>	<b>(6,430)</b>	<b>(33,354)</b>
Income tax expense	(5,144)	(4,259)	(12,590)
Share of net income (loss) of other equity-accounted entities	-	(7)	(53)
<b>NET INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>5,650</b>	<b>3,876</b>	<b>17,626</b>
Net income (loss) from discontinued operations	-	-	-
<b>NET INCOME FOR THE YEAR</b>	<b>5,650</b>	<b>3,876</b>	<b>17,626</b>
<b>Attributable to owners of the Company</b>	<b>4,429</b>	<b>3,198</b>	<b>13,934</b>
<b>Attributable to non-controlling interests</b>	<b>1,221</b>	<b>678</b>	<b>3,692</b>

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED CASH FLOW STATEMENT

in thousands of euros

		<u>1st Quarter</u> 2017	<u>1st Quarter</u> 2016	<u>As of August</u> 31, 2016
<b>I - CASH FLOW FROM CONTINUING OPERATIONS</b>				
<b>A - NET CASH FROM OPERATING ACTIVITIES</b>				
<u>Operating cash flow before changes in working capital:</u>				
Net income for the year		5,650	3,875	17,626
Share of net income (loss) of associates		-	7	53
Operating depreciation, amortization, provisions and impairment losses		8,285	6,549	23,261
Gains/losses on disposal and dilution		(506)	768	(1,560)
Other non cash items		(196)	-	(105)
<u>Operating cash flow before changes in working capital</u>		13,233	11,199	39,275
Net finance costs		9,018	6,930	32,478
Income tax expense		5,145	4,259	12,590
<u>Operating cash flow before changes in working capital, net finance costs and income tax expense</u>		27,396	22,388	84,343
Income taxes paid		(8,583)	(7,949)	(17,303)
Changes in operating working capital		(7,574)	(8,012)	(30,898)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>A</b>	<b>11,239</b>	<b>6,427</b>	<b>36,142</b>
<b>B - NET CASH USED IN INVESTING ACTIVITIES</b>				
Purchases of intangible assets, property, plant and equipment		(5,588)	(5,468)	(26,090)
Proceeds on disposal of intangible assets, property, plant and equipment		1,874	(154)	4,132
<u>Changes in consolidation scope</u>				
Purchases of consolidated companies less cash held by subsidiaries acquired or sold		(2,636)	(3,673)	(71,868)
Other cash flows from investing activities		(2,221)	(713)	6,126
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>B</b>	<b>(8,571)</b>	<b>(10,008)</b>	<b>(87,700)</b>
<b>C - NET CASH USED IN FINANCING ACTIVITIES</b>				
<u>Dividends paid</u>				
Dividends paid to shareholders of the parent company		-	-	(4,800)
New non-current borrowings		81	(1,482)	182,947
Principal payments on non-current borrowings		(14,578)	(4,496)	(46,602)
Net finance costs		(9,018)	(6,930)	(32,478)
Non-cash interest expenses		8,039	4,957	4,018
Other cash flows from financing activities		367	10	263
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>C</b>	<b>(15,109)</b>	<b>(7,941)</b>	<b>103,348</b>
<b>D - EFFECT OF FOREIGN EXCHANGE RATE CHANGES AND OTHER</b>	<b>D</b>	<b>(1,357)</b>	<b>(1,005)</b>	<b>(80)</b>
<b>CHANGE IN NET CASH AND CASH EQUIVALENTS (A + B + C + D)</b>		<b>(13,798)</b>	<b>(12,527)</b>	<b>51,710</b>
<b>NET CASH AT THE BEGINNING OF THE YEAR</b>				
		<b>106,059</b>	<b>54,349</b>	<b>54,349</b>
Net cash flows for the period		(13,798)	(12,527)	51,710
<b>NET CASH AT THE END OF THE YEAR</b>		<b>92,261</b>	<b>41,822</b>	<b>106,059</b>