

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in thousands of euros

ASSETS	<u>Year ended</u> <u>August 31,</u> <u>2016</u>	<u>Year ended</u> <u>August 31,</u> <u>2015</u>
Goodwill	486,341	425,744
Intangible assets	17,758	10,138
Property, plant and equipment	66,439	54,860
Other non-current financial assets	19,233	19,398
Deferred tax assets	65,070	51,656
<b>NON CURRENT ASSETS</b>	<b>654,841</b>	<b>561,796</b>
Inventories	4,332	3,609
Prepayment to suppliers	2,377	623
Trade receivables	329,960	245,117
Current tax assets	3,089	1,662
Other current financial assets	170,037	146,702
Cash and cash equivalents	108,110	56,324
<b>CURRENT ASSETS</b>	<b>617,905</b>	<b>454,037</b>
Assets held for sale and discontinued operations	-	-
<b>TOTAL ASSETS</b>	<b>1,272,746</b>	<b>1,015,833</b>
EQUITY AND LIABILITIES	<u>Year ended</u> <u>August 31,</u> <u>2016</u>	<u>Year ended</u> <u>August 31,</u> <u>2015</u>
Equity		
- Share capital	112,728	112,728
- Share premium and other reserves	(2,414)	(2,900)
- Foreign exchange translation reserves	(5,624)	(5,198)
- Net income for the year	13,934	10,304
Total equity attributable to owners of the Company	118,624	114,934
Total equity attributable to non-controlling interests	19,543	17,071
<b>TOTAL EQUITY</b>	<b>138,167</b>	<b>132,005</b>
Non current borrowings	442,866	260,659
Non-current provisions	15,476	9,394
Deferred tax liabilities	3,529	152
<b>NON CURRENT LIABILITIES</b>	<b>461,871</b>	<b>270,205</b>
Prepayment received from customers	599	323
Current borrowings	39,008	58,429
Current tax liabilities	8,150	8,125
Trade payables	166,253	146,972
Current provisions	17,788	17,089
Other current liabilities	437,413	379,381
Bank overdrafts and other cash position items	2,051	1,975
Financial instruments	1,446	1,329
<b>CURRENT LIABILITIES</b>	<b>672,708</b>	<b>613,623</b>
Liabilities related to assets held for sale and discontinued operations	-	-
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,272,746</b>	<b>1,015,833</b>

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED INCOME STATEMENT

in thousands of euros

	<u>As of August 31,</u> 2016	<u>As of August</u> 31, 2015
<b>REVENUE</b>	<b>1,649,378</b>	<b>1,332,368</b>
Raw materials & consumables used	(334,492)	(290,291)
External expenses	(91,646)	(81,936)
Staff costs	(1,100,756)	(850,937)
Taxes (other than on income)	(23,573)	(23,000)
Other operating revenue	16,065	9,830
Other operating expenses	(11,835)	(6,425)
<b>OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION PROVISIONS AND IMPAIRMENT LOSSES</b>	<b>103,141</b>	<b>89,609</b>
Depreciation and amortization, net	(29,793)	(23,815)
Provisions and impairment losses, net	(9,725)	(2,603)
<b>OPERATING PROFIT</b>	<b>63,623</b>	<b>63,191</b>
Expenses on gross debt	(32,742)	(26,842)
Income from cash and cash equivalents	264	675
<b>NET FINANCE COSTS</b>	<b>(32,478)</b>	<b>(26,167)</b>
Other financial income and expenses	(876)	232
<b>NET FINANCIAL EXPENSE</b>	<b>(33,354)</b>	<b>(25,935)</b>
Income tax expense	(12,590)	(13,867)
Share of net income (loss) of other equity-accounted entities	(53)	100
<b>NET INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>17,626</b>	<b>23,489</b>
Net income (loss) from discontinued operations		(10,602)
<b>NET INCOME FOR THE PERIOD</b>	<b>17,626</b>	<b>12,887</b>
Attributable to owners of the Company	13,934	10,304
Attributable to non-controlling interests	3,692	2,583

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	<u>As of August 31, 2016</u>	<u>As of August 31, 2015</u>
<b>NET INCOME (LOSS) FOR THE YEAR</b>	<b>17,626</b>	<b>12,887</b>
<b>Other items of comprehensive income subsequently released to net income</b>	<b>(426)</b>	<b>(4,283)</b>
Foreign exchange gains and losses	(426)	(4,283)
<b>Other items of comprehensive income not subsequently released to net income</b>	<b>(3,156)</b>	<b>348</b>
Actuarial gains and losses on pension obligations	(3,156)	348
Related income tax expense		
<b>TOTAL OTHER COMPREHENSIVE INCOME</b>	<b>(3,582)</b>	<b>(3,935)</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR</b>	<b>14,044</b>	<b>8,952</b>
Attributable to owners of the Company	10,352	6,369
Attributable to non-controlling interests	3,692	2,583

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## CONSOLIDATED CASH FLOW STATEMENT

in thousands of euros

		<u>As of August 31, 2016</u>	<u>As of August 31, 2015</u>
<b>I - CASH FLOW FROM CONTINUING OPERATIONS</b>			
<b>A - NET CASH FROM OPERATING ACTIVITIES</b>			
<u>Operating cash flow before changes in working capital:</u>			
Net income for the year		17,626	13,543
- Share of net income (loss) of associates		53	(100)
- Operating depreciation, amortization, provisions and impairment losses		23,261	26,452
- Gains/losses on disposal and dilution		(1,560)	12,341
- Other non cash items		(105)	(207)
<u>Operating cash flow before changes in working capital</u>		39,275	52,029
- Net finance costs		32,478	26,167
- Income tax expense		12,590	13,867
<u>Operating cash flow before changes in working capital, net finance costs and income tax expense</u>		84,343	92,063
Income taxes paid		(17,303)	(12,120)
Changes in operating working capital		(30,898)	(4,320)
Net operating cash from discontinued operations			262
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>A</b>	<b>36,142</b>	<b>75,885</b>
<b>B - NET CASH USED IN INVESTING ACTIVITIES</b>			
Purchases of intangible assets, property, plant and equipment		(26,090)	(18,060)
Proceeds on disposal of intangible assets, property, plant and equipment		4,132	725
<u>Changes in consolidation scope</u>			
Purchases of consolidated companies less cash held by subsidiaries acquired or sold		(71,868)	(32,119)
Other cash flows from investing activities		6,126	689
Net investing cash from discontinued operations			(1,057)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>B</b>	<b>(87,700)</b>	<b>(49,822)</b>
<b>C - NET CASH USED IN FINANCING ACTIVITIES</b>			
Operations in share capital		-	(3,000)
<u>Dividends paid</u>			
Dividends paid to shareholders of the parent company		(4,800)	(4,500)
New non-current borrowings		182,947	10,729
Principal payments on non-current borrowings		(46,602)	(13,267)
Net finance costs		(32,478)	(26,167)
Non-cash interest expenses		4,018	1,682
Other cash flows from financing activities		263	(360)
Net investing cash from discontinued operations			384
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>C</b>	<b>103,348</b>	<b>(34,499)</b>
<b>D - EFFECT OF FOREIGN EXCHANGE RATE CHANGES AND OTHER</b>	<b>D</b>	<b>(80)</b>	<b>(2,769)</b>
<b>CHANGE IN NET CASH AND CASH EQUIVALENTS (A + B + C + D)</b>		<b>51,710</b>	<b>(11,205)</b>
<b>NET CASH AT THE BEGINNING OF THE PERIOD</b>			
		<b>54,349</b>	<b>65,554</b>
Net cash flows for the period		51,710	(11,205)
<b>NET CASH AT THE END OF THE PERIOD</b>		<b>106,059</b>	<b>54,349</b>

# LA FINANCIERE ATALIAN - CONSOLIDATED FINANCIAL STATEMENTS

## STATEMENT OF CHANGES IN EQUITY

in thousands of euros

	Share capital and share premium	Reserves / Retained earnings	Net income for the year	Foreign exchange translation reserves	EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY	Non- controlling interests	TOTAL EQUITY
<b>AS OF AUGUST 31, 2014</b>	<b>113,983</b>	<b>(7,664)</b>	<b>11,914</b>	<b>(915)</b>	<b>117,318</b>	<b>12,348</b>	<b>129,666</b>
Net income for the year			10,304		10,304	2,583	12,887
Income and expenses recognised directly in equity		348		(4,283)	(3,935)	(701)	(4,636)
Net income for the year and income and expenses recognised directly in equity		348	10,304	(4,283)	6,369	1,882	8,251
Other changes in equity	(1,255)	(1,745)			(3,000)		(3,000)
Appropriation of FY 2014 profit		11,914	(11,914)				
Dividends paid		(4,500)			(4,500)		(4,500)
Changes in consolidation scope		(1,253)			(1,253)	2,841	1,588
<b>AS OF AUGUST 31, 2015</b>	<b>112,728</b>	<b>(2,900)</b>	<b>10,304</b>	<b>(5,198)</b>	<b>114,934</b>	<b>17,071</b>	<b>132,005</b>
Net income for the year			13,934		13,934	3,692	17,626
Income and expenses recognised directly in equity		(3,156)		(426)	(3,582)	82	(3,500)
Net income for the year and income and expenses recognised directly in equity		(3,156)	13,934	(426)	10,352	3,774	14,126
Appropriation of FY 2015 profit		10,304	(10,304)				
Dividends paid		(4,800)			(4,800)		(4,800)
Changes in consolidation scope		(1,862)			(1,862)	(1,302)	(3,164)
<b>AS OF AUGUST 31, 2016</b>	<b>112,728</b>	<b>(2,414)</b>	<b>13,934</b>	<b>(5,624)</b>	<b>118,624</b>	<b>19,543</b>	<b>138,167</b>